

CITY OF NEWTON, MASSACHUSETTS
DEPARTMENT OF PURCHASING
COMPARISON OF BIDS
INVITATION TO BID #11-09
Snow Plowing,Shoveling & Sanding/Salting of Parking lots,Walks, Stairs

BID OPENING TIME: 11:00 A.M., September 2, 2010
PROJECT MANAGER: Derek Mannion
Parks & Recreation

BIDDER	Antonellis Construction		A.R. Belli	Jewett Landscape	Level 10 Landworks	R. Marini Corp	Phil Mastroianni Corp	Newton Roofing	Reliable Roofing	Trillennium Services		
Schedule A	\$260,396.00		\$351,000.00	\$263,850.00	\$304,500.00	\$578,000.00		\$346,050.00	\$312,000.00	\$364,500.00		
Schedule B1			\$205,800.00		\$270,000.00	\$501,000.00		\$271,800.00	\$282,000.00	\$475,500.00		
Schedule B2			\$316,500.00		\$298,755.00	\$268,000.00		\$565,000.00	\$312,000.00	\$306,000.00	\$316,500.00	
Schedule C			\$619,500.00	\$235,650.00	\$627,000.00	\$590,500.00		\$657,600.00	\$633,000.00	\$690,000.00		
Schedule D			\$231,000.00		\$291,000.00	\$231,000.00		\$475,500.00	\$262,335.00	\$285,000.00	\$309,000.00	
Schedule E					\$209,700.00	\$66,330.00		\$792,000.00	\$479,500.00	\$213,834.00	\$230,370.00	\$306,000.00

Schedule A

Schedule B1

Schedule B2

Schedule C

Schedule D

Schedule E

Department HeadDate

Chief Procurement OfficerDate

Mayor Setti D. WarrenDate

Notes Regarding Specific Bids

Totals corrected by Excel

*Schedule D two way tie- to be determined by coin toss after reference checks

Withdrew bids

BIDDER		Antonellis Construction						A.R. Belli						Jewett Landscape Corp					
	Est. Qty	2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Schedule A																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1							\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1							\$7,800.00	\$7,800.00	\$7,800.00	\$7,800.00	\$7,800.00	\$7,800.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3							\$8,500.00	\$25,500.00	\$8,500.00	\$25,500.00	\$8,500.00	\$25,500.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3							\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1							\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1							\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1							\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1							\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3							\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00						
Year 1								\$117,000.00											
Year 2										\$117,000.00									
Year 3												\$117,000.00							
Schedule A Total								\$351,000.00											
Schedule B1																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1							\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,285.00	\$2,285.00	\$2,285.00	\$2,285.00	\$2,285.00	\$2,285.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1							\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$3,200.00	\$3,200.00	\$3,200.00	\$3,200.00	\$3,200.00	\$3,200.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3							\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00	\$4,000.00	\$12,000.00	\$4,000.00	\$12,000.00	\$4,000.00	\$12,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3							\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$7,800.00	\$23,400.00	\$7,800.00	\$23,400.00	\$7,800.00	\$23,400.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1							\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1							\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1							\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1							\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3							\$1,000.00	\$3,000.00	\$1,000.00	\$3,000.00	\$1,000.00	\$3,000.00	\$1,685.00	\$5,055.00	\$1,685.00	\$5,055.00	\$1,685.00	\$5,055.00
Year 1								\$68,600.00						\$87,940.00					
Year 2										\$68,600.00						\$87,940.00			
Year 3												\$68,600.00						\$87,940.00	
Schedule B1 Total								\$205,800.00						\$263,820.00					

BIDDER		Antonellis Construction						A.R. Belli						Jewett Landscape Corp					
Schedule B2		2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$ 3,000.00	\$ 3,000.00	\$ 3,364.00	\$ 3,364.00	\$3,364.00	\$3,364.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,485.00	\$2,485.00	\$2,485.00	\$2,485.00	\$2,485.00	\$2,485.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,275.00	\$ 4,275.00	\$4,275.00	\$ 4,275.00	\$4,275	\$4,275.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$6,600.00	\$ 19,800.00	\$6,964.00	\$ 20,892.00	\$6,964	\$20,892.00	\$6,800.00	\$20,400.00	\$6,800.00	\$20,400.00	\$6,800.00	\$20,400.00	\$7,500.00	\$22,500.00	\$7,500.00	\$22,500.00	\$7,500.00	\$22,500.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$7,625.00	\$ 22,875.00	\$7,989.00	\$ 23,967.00	\$7,989	\$23,967.00	\$9,400.00	\$28,200.00	\$9,400.00	\$28,200.00	\$9,400.00	\$28,200.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$8,400.00	\$ 8,400.00	\$8,400.00	\$ 8,400.00	\$8,400	\$8,400.00	\$11,700.00	\$11,700.00	\$11,700.00	\$11,700.00	\$11,700.00	\$11,700.00	\$10,800.00	\$10,800.00	\$10,800.00	\$10,800.00	\$10,800.00	\$10,800.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$9,350.00	\$ 9,350.00	\$9,350.00	\$ 9,350.00	\$9,350	\$9,350.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$11,800.00	\$11,800.00	\$11,800.00	\$11,800.00	\$11,800.00	\$11,800.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$10,200.00	\$ 10,200.00	\$10,200.00	\$ 10,200.00	\$10,200	\$10,200.00	\$17,700.00	\$17,700.00	\$17,700.00	\$17,700.00	\$17,700.00	\$17,700.00	\$12,800.00	\$12,800.00	\$12,800.00	\$12,800.00	\$12,800.00	\$12,800.00
Snow plowing & shoveling for storm in excess of 18", 18.1" + total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,500.00	\$ 1,500.00	\$1,500.00	\$ 1,500.00	\$1,500	\$1,500.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,900.00	\$ 5,700.00	\$1,900.00	\$ 5,700.00	\$1,900	\$5,700.00	\$1,600.00	\$4,800.00	\$1,600.00	\$4,800.00	\$1,600.00	\$4,800.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00
Year 1		\$85,100.00						\$105,500.00						\$99,585.00					
Year 2				\$87,648.00						\$105,500.00						\$99,585.00			
Year 3						\$87,648.00						\$105,500.00						\$99,585.00	
Schedule B2 Total				\$260,396.00						\$316,500.00						\$298,755.00			
Schedule C Annual Total																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1							\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1							\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3							\$14,500.00	\$43,500.00	\$14,500.00	\$43,500.00	\$14,500.00	\$43,500.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3							\$19,500.00	\$58,500.00	\$19,500.00	\$58,500.00	\$19,500.00	\$58,500.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1							\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1							\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1							\$32,500.00	\$32,500.00	\$32,500.00	\$32,500.00	\$32,500.00	\$32,500.00						
Snow plowing & shoveling for storm in excess of 18", 18.1" + total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1							\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3							\$1,200.00	\$3,600.00	\$1,200.00	\$3,600.00	\$1,200.00	\$3,600.00						
Year 1								\$206,500.00											
Year 2										\$206,500.00									
Year 3												\$206,500.00							
Schedule C Total										\$619,500.00									

BIDDER		Antonellis Construction						A.R. Belli						Jewett Landscape Corp					
Schedule D		2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$3,000.00	\$3,000.00	\$3,275.00	\$3,275.00	\$3,275.00	\$3,275.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$2,800.00	\$2,800.00	\$2,800.00	\$2,800.00	\$2,800.00	\$2,800.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,100.00	\$4,100.00	\$4,375.00	\$4,375.00	\$4,375.00	\$4,375.00	\$3,900.00	\$3,900.00	\$3,900.00	\$3,900.00	\$3,900.00	\$3,900.00	\$3,950.00	\$3,950.00	\$3,950.00	\$3,950.00	\$3,950.00	\$3,950.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$4,300.00	\$12,900.00	\$4,575.00	\$13,725.00	\$4,575.00	\$13,725.00	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$6,750.00	\$20,250.00	\$7,025.00	\$21,075.00	\$7,025.00	\$21,075.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,500.00	\$22,500.00	\$7,500.00	\$22,500.00	\$7,500.00	\$22,500.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$8,350.00	\$8,350.00	\$8,625.00	\$8,625.00	\$8,625.00	\$8,625.00	\$11,100.00	\$11,100.00	\$11,100.00	\$11,100.00	\$11,100.00	\$11,100.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00	\$14,400.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$9,200.00	\$17,100.00	\$17,100.00	\$17,100.00	\$17,100.00	\$17,100.00	\$17,100.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00	\$1,900.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$2,150.00	\$6,450.00	\$2,150.00	\$6,450.00	\$2,150.00	\$6,450.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00
Year 1		\$75,350.00						\$97,000.00						\$78,550.00					
Year 2				\$77,825.00						\$97,000.00						\$78,550.00			
Year 3						\$77,825.00						\$97,000.00						\$78,550.00	
Schedule D Total				\$231,000.00						\$291,000.00						\$235,650.00			
Schedule E																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1							\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$685.00	\$685.00	\$685.00	\$685.00	\$685.00	\$685.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1							\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$2,900.00	\$1,085.00	\$1,085.00	\$1,085.00	\$1,085.00	\$1,085.00	\$1,085.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3							\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00	\$4,500.00	\$13,500.00	\$1,600.00	\$4,800.00	\$1,600.00	\$4,800.00	\$1,600.00	\$4,800.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3							\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1							\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1							\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$2,685.00	\$2,685.00	\$2,685.00	\$2,685.00	\$2,685.00	\$2,685.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1							\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1							\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3							\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$485.00	\$1,455.00	\$485.00	\$1,455.00	\$485.00	\$1,455.00
Year 1								\$69,900.00						\$22,110.00					
Year 2										\$69,900.00						\$22,110.00			
Year 3												\$69,900.00						\$22,110.00	
Schedule E Total										\$209,700.00						\$66,330.00			

BIDDER		Level 10 Land Works						R. Marini						Phil Mastroianni					
		2011		2012		2013		2011		2012		2013		2011		2012		2013	
	Est. Qty	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Schedule A																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$16,000.00	\$16,000.00	\$15,000.00	\$15,000.00	\$18,000.00	\$18,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$18,000.00	\$18,000.00	\$20,000.00	\$20,000.00	\$18,000.00	\$18,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$18,000.00	\$18,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00						
Year 1		\$101,500.00						\$193,000.00											
Year 2				\$101,500.00						\$192,000.00									
Year 3						\$101,500.00						\$193,000.00							
Schedule A Total		\$304,500.00						\$578,000.00											
Schedule B1																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$8,000.00	\$8,000.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$16,000.00	\$48,000.00	\$12,000.00	\$36,000.00	\$12,000.00	\$36,000.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$16,000.00	\$48,000.00	\$14,000.00	\$42,000.00	\$14,000.00	\$42,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$18,000.00	\$18,000.00	\$20,000.00	\$20,000.00	\$18,000.00	\$18,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$18,000.00	\$18,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$3,000.00	\$3,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,000.00	\$3,000.00	\$1,000.00	\$3,000.00	\$1,000.00	\$3,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00						
Year 1		\$90,000.00						\$175,500.00											
Year 2				\$90,000.00						\$161,500.00									
Year 3						\$90,000.00						\$164,000.00							
Schedule B1 Total		\$270,000.00						\$501,000.00											

BIDDER		Level 10 Land Works						R. Marini						Phil Mastroianni					
		2011		2012		2013		2011		2012		2013		2011		2012		2013	
Schedule B2		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,000.00	\$2,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$19,000.00	\$57,000.00	\$19,000.00	\$57,000.00	\$19,000.00	\$57,000.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$19,000.00	\$57,000.00	\$20,000.00	\$60,000.00	\$19,000.00	\$57,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$17,000.00	\$17,000.00	\$14,000.00	\$14,000.00	\$17,000.00	\$17,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$17,000.00	\$17,000.00	\$14,000.00	\$14,000.00	\$17,000.00	\$17,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$15,000.00	\$15,000.00	\$16,000.00	\$16,000.00	\$15,000.00	\$15,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00						
Year 1		\$89,500.00						\$189,000.00											
Year 2				\$89,500.00						\$187,000.00									
Year 3						\$89,000.00						\$189,000.00							
Schedule B2 Total		\$268,000.00						\$565,000.00											
Schedule C Annual Total																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$9,000.00	\$9,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$15,000.00	\$45,000.00	\$15,000.00	\$45,000.00	\$15,000.00	\$45,000.00	\$16,000.00	\$48,000.00	\$17,000.00	\$51,000.00	\$16,000.00	\$48,000.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$20,000.00	\$60,000.00	\$20,000.00	\$60,000.00	\$20,000.00	\$60,000.00	\$22,000.00	\$66,000.00	\$20,000.00	\$60,000.00	\$22,000.00	\$66,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$26,000.00	\$26,000.00	\$26,000.00	\$26,000.00	\$22,000.00	\$22,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$20,000.00	\$20,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$12,000.00	\$12,000.00	\$11,000.00	\$11,000.00	\$12,000.00	\$12,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,000.00	\$3,000.00	\$5,000.00	\$5,000.00	\$3,000.00	\$3,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$1,500.00	\$4,500.00						
Year 1		\$209,000.00						\$201,000.00											
Year 2				\$209,000.00						\$199,000.00									
Year 3						\$209,000.00						\$190,500.00							
Schedule C Total		\$627,000.00						\$590,500.00											

BIDDER		Level 10 Land Works						R. Marini						Phil Mastroianni					
		2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
<u>Schedule D</u>																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$13,000.00	\$39,000.00	\$12,000.00	\$36,000.00	\$14,000.00	\$42,000.00						
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$14,000.00	\$42,000.00	\$15,000.00	\$45,000.00	\$14,000.00	\$42,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$15,000.00	\$15,000.00	\$12,000.00	\$12,000.00	\$18,000.00	\$18,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$20,000.00	\$20,000.00	\$19,000.00	\$19,000.00	\$17,000.00	\$17,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$16,000.00	\$16,000.00	\$15,000.00	\$15,000.00	\$17,000.00	\$17,000.00						
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$4,000.00	\$4,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$3,000.00	\$9,000.00	\$2,000.00	\$6,000.00	\$2,500.00	\$7,500.00						
Year 1		\$77,000.00						\$161,000.00											
Year 2				\$77,000.00						\$152,000.00									
Year 3						\$77,000.00						\$162,500.00							
Schedule D Total		\$231,000.00						\$475,500.00											
<u>Schedule E</u>																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$1,960.00	\$1,960.00	\$1,960.00	\$1,960.00	\$2,058.00	\$2,058.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$11,000.00	\$11,000.00	\$10,000.00	\$10,000.00	\$12,000.00	\$12,000.00	\$2,800.00	\$2,800.00	\$2,800.00	\$2,800.00	\$2,940.00	\$2,940.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$12,000.00	\$36,000.00	\$36,000.00	\$108,000.00	\$36,000.00	\$108,000.00	\$14,000.00	\$42,000.00	\$13,000.00	\$39,000.00	\$13,000.00	\$39,000.00	\$3,750.00	\$11,250.00	\$3,750.00	\$11,250.00	\$3,937.00	\$11,811.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$14,000.00	\$42,000.00	\$42,000.00	\$126,000.00	\$42,000.00	\$126,000.00	\$15,000.00	\$45,000.00	\$14,000.00	\$42,000.00	\$15,000.00	\$45,000.00	\$5,120.00	\$15,360.00	\$5,120.00	\$15,360.00	\$5,376.00	\$16,128.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$12,000.00	\$12,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$7,980.00	\$7,980.00	\$7,980.00	\$7,980.00	\$8,379.00	\$8,379.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$17,000.00	\$17,000.00	\$18,000.00	\$18,000.00	\$15,000.00	\$15,000.00	\$11,760.00	\$11,760.00	\$11,760.00	\$11,760.00	\$12,348.00	\$12,348.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$22,000.00	\$22,000.00	\$22,000.00	\$22,000.00	\$22,000.00	\$22,000.00	\$14,000.00	\$14,000.00	\$12,000.00	\$12,000.00	\$13,000.00	\$13,000.00	\$14,720.00	\$14,720.00	\$14,720.00	\$14,720.00	\$15,456.00	\$15,456.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,500.00	\$2,500.00	\$5,000.00	\$5,000.00	\$4,000.00	\$4,000.00	\$980.00	\$980.00	\$980.00	\$980.00	\$1,029.00	\$1,029.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$3,500.00	\$10,500.00	\$3,500.00	\$10,500.00	\$3,500.00	\$10,500.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$1,100.00	\$3,300.00	\$1,100.00	\$3,300.00	\$1,155.00	\$3,465.00
Year 1		\$160,000.00						\$161,500.00						\$70,110.00					
Year 2				\$316,000.00						\$158,000.00						\$70,110.00			
Year 3						\$316,000.00						\$160,000.00						\$73,614.00	
Schedule E Total		\$792,000.00						\$479,500.00						\$213,834.00					

BIDDER		Newton Roofing						Reliable Roofing						Trillennium Services					
	Est. Qty	2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Schedule A																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2" per storm	1	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$10,500.00	\$31,500.00	\$10,500.00	\$31,500.00	\$10,500.00	\$31,500.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$18,500.00	\$18,500.00	\$18,500.00	\$18,500.00	\$18,500.00	\$18,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,850.00	\$1,850.00	\$1,850.00	\$1,850.00	\$1,850.00	\$1,850.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00
Year 1		\$115,350.00						\$104,000.00						\$121,500.00					
Year 2				\$115,350.00						\$104,000.00						\$121,500.00			
Year 3						\$115,350.00						\$104,000.00						\$121,500.00	
Schedule A Total		\$346,050.00						\$312,000.00						\$364,500.00					
Schedule B1																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2" per storm	1	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$5,500.00	\$16,500.00	\$5,500.00	\$16,500.00	\$5,500.00	\$16,500.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$8,500.00	\$25,500.00	\$8,500.00	\$25,500.00	\$8,500.00	\$25,500.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$14,000.00	\$42,000.00	\$14,000.00	\$42,000.00	\$14,000.00	\$42,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00
Year 1		\$90,600.00						\$94,000.00						\$158,500.00					
Year 2				\$90,600.00						\$94,000.00						\$158,500.00			
Year 3						\$90,600.00						\$94,000.00						\$158,500.00	
Schedule B1 Total		\$271,800.00						\$282,000.00						\$475,500.00					

BIDDER		Newton Roofing						Reliable Roofing						Trillennium Services					
Schedule B2		2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$6,500.00	\$19,500.00	\$6,500.00	\$19,500.00	\$6,500.00	\$19,500.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$9,500.00	\$28,500.00	\$9,500.00	\$28,500.00	\$9,500.00	\$28,500.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00	\$9,000.00	\$27,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00	\$11,500.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$14,500.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$17,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$1,500.00	\$4,500.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00
Year 1		\$104,000.00						\$102,000.00						\$105,500.00					
Year 2		\$104,000.00						\$102,000.00						\$105,500.00					
Year 3		\$104,000.00						\$102,000.00						\$105,500.00					
Schedule B2 Total		\$312,000.00						\$306,000.00						\$316,500.00					
Schedule C Annual Total																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,700.00	\$2,700.00	\$2,700.00	\$2,700.00	\$2,700.00	\$2,700.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$7,600.00	\$7,600.00	\$7,600.00	\$7,600.00	\$7,600.00	\$7,600.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$16,000.00	\$48,000.00	\$16,000.00	\$48,000.00	\$16,000.00	\$48,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$17,000.00	\$51,000.00	\$17,000.00	\$51,000.00	\$17,000.00	\$51,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$21,500.00	\$64,500.00	\$21,500.00	\$64,500.00	\$21,500.00	\$64,500.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$18,000.00	\$54,000.00	\$23,000.00	\$69,000.00	\$23,000.00	\$69,000.00	\$23,000.00	\$69,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$32,000.00	\$32,000.00	\$32,000.00	\$32,000.00	\$32,000.00	\$32,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00	\$31,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$5,000.00	\$15,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00
Year 1		\$219,200.00						\$211,000.00						\$230,000.00					
Year 2		\$219,200.00						\$211,000.00						\$230,000.00					
Year 3		\$219,200.00						\$211,000.00						\$230,000.00					
Schedule C Total		\$657,600.00						\$633,000.00						\$690,000.00					

BIDDER		Newton Roofing						Reliable Roofing						Trillennium Services					
Schedule D		2011		2012		2013		2011		2012		2013		2011		2012		2013	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$3,434.00	\$3,434.00	\$3,434.00	\$3,434.00	\$3,434.00	\$3,434.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$5,359.00	\$16,077.00	\$5,359.00	\$16,077.00	\$5,359.00	\$16,077.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00	\$7,000.00	\$21,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$7,882.00	\$23,646.00	\$7,882.00	\$23,646.00	\$7,882.00	\$23,646.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00	\$10,000.00	\$30,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$9,364.00	\$9,364.00	\$9,364.00	\$9,364.00	\$9,364.00	\$9,364.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$12,835.00	\$12,835.00	\$12,835.00	\$12,835.00	\$12,835.00	\$12,835.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$13,489.00	\$13,489.00	\$13,489.00	\$13,489.00	\$13,489.00	\$13,489.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,200.00	\$3,600.00	\$1,200.00	\$3,600.00	\$1,200.00	\$3,600.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00	\$2,000.00	\$6,000.00
Year 1		\$87,445.00						\$95,000.00						\$103,000.00					
Year 2				\$87,445.00						\$95,000.00						\$103,000.00			
Year 3						\$87,445.00						\$95,000.00						\$103,000.00	
Schedule D Total		\$262,335.00						\$285,000.00						\$309,000.00					
Schedule E																			
Shoveling & Sanding/Salting Only: No Snow Plowing "Scrape Down" (Blue zones or parking lots not included) for storms 0-2 " per storm	1	\$2,430.00	\$2,430.00	\$2,430.00	\$2,430.00	\$2,430.00	\$2,430.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$3,240.00	\$3,240.00	\$3,240.00	\$3,240.00	\$3,240.00	\$3,240.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
Snow plowing, shoveling and sanding/salting for storms 2.1"-4" per storm	3	\$4,880.00	\$14,640.00	\$4,880.00	\$14,640.00	\$4,880.00	\$14,640.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00	\$6,000.00	\$18,000.00
Snow plowing, shoveling and sanding/salting for storms 4.1"-7" per storm	3	\$5,670.00	\$17,010.00	\$5,670.00	\$17,010.00	\$5,670.00	\$17,010.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00	\$8,000.00	\$24,000.00
Snow plowing, shoveling and sanding/salting for storms 7.1"-10" per storm	1	\$8,100.00	\$8,100.00	\$8,100.00	\$8,100.00	\$8,100.00	\$8,100.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
Snow plowing, shoveling and sanding/salting for storms 10.1"-14" per storm	1	\$10,530.00	\$10,530.00	\$10,530.00	\$10,530.00	\$10,530.00	\$10,530.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00
Snow plowing, shoveling and sanding/salting for storms 14.1"-18" per storm	1	\$14,040.00	\$14,040.00	\$14,040.00	\$14,040.00	\$14,040.00	\$14,040.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00
Snow plowing & shoveling for storm in excess of 18", 18.1"+ total accumulation Cost per inch measured to nearest inch. (This cost will be added to #6 above for ONLY those inches above 18"	1	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Per Occurrence Sand/Salt w/50-50 mix all areas except Parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Schedule.	3	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$1,800.00	\$5,400.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00	\$3,000.00	\$9,000.00
Year 1		\$76,790.00						\$102,000.00						\$100,000.00					
Year 2				\$76,790.00						\$102,000.00						\$100,000.00			
Year 3						\$76,790.00						\$102,000.00						\$100,000.00	
Schedule E Total		\$230,370.00						\$306,000.00						\$300,000.00					